



Annual Report

to the

Bankstown Sports Hockey Club

Annual General Meeting

28 November 2019

President's Report

This year, like any other was not without its difficulties, but we 'got there' in the end. Reduced player numbers in the women's teams made life difficult this year for most of the season; and caused some issues with qualifications and team numbers. The men's teams fared better, with no major problems in that area and benefitted from an injection of youth into the teams. Our juniors were again the stand-out performers with an increase in numbers and some great results.

The club continues to focus on developing, and increasing the numbers our juniors. The 'Come and Try' sessions saw a good number of new players join the junior ranks and some good coaching and game time has seen them develop. It was very pleasing to see more of our juniors making a successful transition to senior teams, in both the men's and women's competition. I hope they continue to grow and enjoy the sport at this higher level.

I am very pleased to report that we took advantage of a new SEHA initiative and participated in the 'Whistle Warriors' program, providing training for emerging umpires; and mentoring and development for existing umpires. We should definitely build on this initiative as an ongoing program of development.

Regrettably, we lose Jill Hay as our head women's coach. Jill notified us in the latter stages of the season, that she did not intend to coach at the Club from next season. She will be missed and is proving hard to replace.

Recently, the Club hosted a team from the WA based BMR Coaching Academy. The usual game, plus BBQ was well received by all and a great way for our young people to meet like-minded people they would never otherwise have met.

I have had some personal issues which have diverted some of my attention during this season, and will continue for some time yet. I extend my thanks to my fellow Board members, who have put in a lot of time and effort again this year to progress the Club. Thanks also to the coaches and managers, who continue to contribute to the smooth running of the Club.

Thank you to the Bankstown District Sports Club, the Board of Directors, Marie Kanaan and the Sport and Community team; Josh, Matthew and Shannon, for their support and interest in our club. The Sports Club holds the lease on the Hockey facility and provides us the opportunity to manage it. This provides the funds we need to operate, now and into the future.

Graeme Barnard
President

Treasurer's Report

Our main sources of usable income continue to be ground hire and canteen sales. Turf hire income was down by 27.4% on last year, due in part to SWHL moving towards a home & away format and playing less games at Bankstown. Canteen income was also down, by 39% (on last year), probably due to fewer games. Overall, total revenue was down 19.3% and expenditure was up by 3.5% over last year. Despite this, the Club remains in a sound financial position and continues to subsidise playing fees for all members and fulfil its obligation to the Sports Club to set aside \$10,000 per year to a 'sinking fund'.

Fees continue to be heavily subsidised, with registration income only covering less than 63% of direct competition related expenses. Presentation day is also heavily subsidised, by about 75% of the actual cost of the event. Fee payment continues to be an issue, with a number of players still with fees outstanding, even at this time.

Repairs were carried out this year on the field watering system, and other minor maintenance continues to be carried out. Attached are the auditor's report, profit and loss statement, and balance sheet for the 2018-19 financial year.

The Hockey Club would like to thank the Sports Club for their continued financial and moral support; it is always greatly appreciated.

Graeme Barnard
for
Treasurer (vacant)

Linda Lowe - Principal

8 November 2019

Bankstown Sports Hockey Club
PO Box 130
Yagoona NSW 2199

Dear Committee & Members

Bankstown Sports Hockey Club: ABN 73 502 772 628

I have reviewed the accounting records for Bankstown Sports Hockey Club for the period 1 October 2018 to 30 September 2019. My review is to provide an opinion as to whether the financial report as a whole is free from material misstatement. Please note, my review is not a guarantee that all errors or misstatements will be detected.

Opinion

The figures in the Balance Sheet such as the bank balance, accounts receivable and other assets are materially correct as at 30 September 2019. Items recorded in the Profit and Loss Statement for the year 1 October 2018 to 30 September 2019 also reflect the bank account movements and have been classified correctly based on my review. Overall, I am satisfied that the attached Balance Sheet and Profit & Loss Statement reflect the financial operations of Bankstown Sports Hockey Club for the year.

If you have any questions please do not hesitate to contact me on 0407 493 459.

Yours sincerely



Linda Lowe



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Profit and Loss
Bankstown Sports Hockey Club Inc
1 October 2018 to 30 September 2019

	2019		2018
Income			
Registrations	\$ 25,287.74	0%	\$ 25,399.99
Ground Hire	\$ 31,430.00	-27%	\$ 43,290.92
Canteen Sales	\$ 14,646.01	-39%	\$ 24,006.51
Coaching & Umpiring	\$ 136.36		\$ 136.35
Uniform Sales	\$ 1,126.37		\$ 209.08
Presentation Night/Day	\$ 1,218.06		\$ 2,227.22
Fundraising	\$ 235.27		\$ 363.64
Sponsorship	\$ 272.73		\$ 0.00
Bankstown Sports Funding	\$ 2,840.99		\$ 10,691.37
Total Income	\$ 77,193.53	-27%	\$ 106,325.08
Less Cost of Sales			
Competition Entry Costs	\$ 24,329.64	19%	\$ 20,451.26
Umpiring Costs	\$ 5,188.64	30%	\$ 3,989.00
Coaching Costs	\$ 10,000.00	0%	\$ 10,000.00
Player Support Payments	\$ 0.00		\$ 3,148.09
Fines & Penalties	\$ 0.00		-\$ 90.91
Canteen Expenses	\$ 6,739.54	-46%	\$ 12,539.08
Merchandise & Clothing Expenditure	\$ 412.12		\$ 1,475.32
Presentation Day/Night Expenses	\$ 8,374.51		\$ 12,381.88
Sporting Equipment	\$ 784.09		\$ 474.91
Uniform Items	\$ 7,731.82		\$ 840.00
Total Cost of Sales	\$ 63,560.36	-3%	\$ 65,208.63
Gross Profit	\$ 13,633.17	-67%	\$ 41,116.45
Plus Other Income			
Interest Income	\$ 4,610.21		\$ 1,190.55
Other Revenue	\$ 5,000.00		\$ 0.00
Total Other Income	\$ 9,610.21		\$ 1,190.55
Less Operating Expenses			
Advertising	\$ 450.05		\$ 280.00
Bank Fees	\$ 191.64		\$ 298.76
Cleaning & Sanitation	\$ 215.90		\$ 111.45
Depreciation	\$ 2,016.04		\$ 738.40
Office Expenses	\$ 3,884.38		\$ 3,003.77
Other Expenses	\$ 849.45		\$ 0.00
Repairs & Maintenance	\$ 2,931.33		\$ 1,974.61
Total Operating Expenses	\$ 10,538.79		\$ 6,406.99
Net Profit	\$ 12,704.59	-65%	\$ 35,900.01

Balance Sheet
Bankstown Sports Hockey Club Inc
As at 30 September 2019

	30 Sep 2019	30 Sep 2018
Assets		
Bank		
Bankstown Sports Hockey Club	\$23,645.54	\$31,756.95
BHSC - Sinking Fund	\$60,000.00	\$50,000.00
BSHC Term Deposit	\$75,000.00	\$58,848.43
Total Bank	\$158,645.54	\$140,605.38
Current Assets		
Accounts Receivable	\$3,828.00	\$9,240.00
Inventory	\$700.00	\$500.00
Petty Cash	\$150.00	\$160.00
Total Current Assets	\$4,678.00	\$9,900.00
Fixed Assets		
Office Equipment	\$932.00	\$932.00
Less Accumulated Depreciation on Office Equipment	-\$500.26	-\$250.13
Plant & Equipment	\$13,901.44	\$12,905.99
Less Accumulated Depreciation on Plant & Equipment	-\$2,254.18	-\$488.27
Total Fixed Assets	\$12,079.00	\$13,099.59
Total Assets	\$175,402.54	\$163,604.97
Liabilities		
Current Liabilities		
Accounts Payable	\$70.00	\$3,877.20
GST	\$5,427.04	\$2,526.71
Rounding	-\$0.15	\$0.00
Total Current Liabilities	\$5,496.89	\$6,403.91
Total Liabilities	\$5,496.89	\$6,403.91
Net Assets	\$169,905.65	\$157,201.06
Equity		
Current Year Earnings	\$12,704.59	\$35,900.01
Historical Adjustment	-\$4,024.12	-\$4,024.12
Opening Equity Balance	\$40,437.58	\$40,437.58
Retained Earnings	\$120,787.60	\$84,887.59
Total Equity	\$169,905.65	\$157,201.06

Men's Convenor's Report

The 2019 season was a largely successful year for the Men's side of the club. Bankstown hockey entered an additional team into the Sydney Hockey Association competition with the inclusion of both new junior and senior players joining the club. The club entered the teams in the Sydney League 1 (SL1), SL3 and SL5 divisions.

All three teams faced challenges throughout the season as player availability and injury caused numbers to be stretched on multiple occasions. However, all teams developed throughout the year and were largely competitive with the other clubs in their respective competitions.

SL1

The SL1 team remained largely the same as the 2018 squad and meant that team combinations were continually developed. This allowed for a much stronger side as all players had at least one season of senior competition experience. Darren Bowman and the senior players within the team continued to develop the skills of the younger players and turned the team into a top side. The juniors within the team continued to show their mettle and proved that they are all capable of playing at this level. The team had a highly competitive season and were unfortunate to lose a couple of key games, narrowly missing out on a semi-final spot. Looking forward to the 2020 season, I believe that this team will be a premiership contesting side in this division.

SL3

The SL3 team was made up of a combination of experienced players from last year's SL4 side alongside some new players and aspiring juniors. This team was able to compete with all teams in their division but was unfortunate to be the team most impacted by injuries and player absences; often starting games short of players. With support from the other two men's teams they were able to post some strong results and were unfortunate to finish the season in the position they did. Going forward with a similar squad I am sure that this team will be a competitive side provided we have a few more registrations to cover injured players.

SL5

The SL5 team was a largely social and developmental side this season with a small number of juniors beginning the transition into men's competition. This team was competitive when however, what they lacked was an experienced mid fielder to guide the team. Overall the team seemed to enjoy their season and the juniors who were supported in this team are keen to continue to develop their skills in the 2020 season.

Acknowledgements

Once again, I would like to thank Darren Bowman for his coaching of the SL1 side. The juniors within the team continued to improve and under his captaincy the SL1 side had a strong season. I would also like to thank Craig Murphy and Fiona Gilvear for stepping up and managing the side throughout the year, ensuring that the match cards and player substitutions were looked after.

A big thank you to all the players that backed up and played across the three teams this season. I would like to thank those players that filled in as goalkeepers throughout the season. Jesse Turner was a standout throughout the season, and I can speak for all SL1 players when I say that the development that Jesse has had over the past 12 months has been monumental and largely contributed to the team finishing 5th this season.

Finally, I would like to thank all the players for a positive season played in an excellent spirit. The team development throughout the club is evident and Bankstown Hockey has become a club that

umpires look forward to referee. This had been acknowledged by the Sydney Hockey Association with the club being awarded with the 2019 Sportsmanship award at the Annual Awards night.

Looking Ahead to 2020

The club plans to nominate three men's teams for 2020 in the SL1, SL3 and SL5/6 competitions. At present most players from this season are planning to play on at Bankstown in 2020. We have also had interest from both new and returning players to join our club for next season alongside a small group of juniors ready to make a transition into senior competition.

Moving forward into the 2020 season I would encourage each team to nominate a team captain/manager who can assist with the management of players throughout the season.

I would like to take this opportunity to thank all the men's players, coaches, managers and supporters for a great 2019 season. I look forward to the 2020 season and hope that we continue to build on the success of the past two years.

Lachlan Hoban

Men's Convenor

Junior Convener's Report

2019 Season!

Firstly, I want to Congratulate and thank ALL of our Boys and Girls that made 2019 another Great Season for the Mighty Boomerangs. To all our Coaches (Warren, Lachlan, Colleen, Chris and Lachlan) and Managers (Cassandra, Maggi, Nihn and Craig) thank you for your time and patience. Thank you to all the Parents and Grand Parents that took time out to bring the children to training and games- with your support our Club and Sport gets bigger and better each year.

This season we entered four (4) Teams; Under 11A's, 11B's, Under 115B's and Under 17's. We had 3 out of the 4 Teams play in the Finals with both the Under 11A's and Under 15B's playing in the Grand Final. Both Teams were Minor Premiers with the Under 15B's going through as Undefeated Minor Premiers and Premiers.



Our Club also participated in the Junior Whistle Warrior program which develops young players and adults into Umpires. The program was initiated by SEHA and hosted by Kathy Calokerinos and Debbie Dodd. We ran the night in June and had 10 participants attend.

Under 17's

This year we had an Under 17s Team in the competition who were very competitive in all their games. They qualified for the semi-finals and finished 4th overall.

Thank you and congratulations to Lachlan, Colleen and Craig for looking after the Team during the season.



Award winners:

Matthew Thompson
(Players Player)

Acacia Wait
(Best and Fairest)

Aisha Biutitamana
(Encouragement
Award)

Under 15B's

Our Under 15's had a fantastic season going through as Undefeated Minor Premiers and Premiers. They scored 55 goals and only 9 against them. They played Sutherland in the Grand Final and won 4-0.

Thank you and congratulations to Chris, Maggi and Chuong for looking after the Team during the season.



Award winners:

Gerard Hill
(Players Player)

Amy McInnis
(Best and Fairest)

Layla Biutitamana
(Encouragement
Award)

Under 11A's

This year our Under 11A's won the Minor Premiership and just lost their Grand Final to Sutherland 0-1. In a very close and exiting game.

Thank you to Lachlan for Coaching and Nihn for Managing this great and courageous side.



Award winners:

William Wang and
Kayla McInnis
(Players Player)

Abdallah Dannawi
(Best and Fairest)

Lewis Hanlen
(Encouragement
Award)

Under 11B's

The Under 11Bs roster this season was made up of a very young and talented squad.

They played against teams who were much older but still managed to win and have fun.

Thank you to Kamran who started the season as Coach and Warren for finishing the season as Coach. Cassandra for Managing this very young, fun and talented side.



Award winners:

Aisha Oueik
(Players Player)

Mariam Oueik
(Best and Fairest)

Noah Biutitamana
(Encouragement
Award).

This year Bankstown had a large number of players who participated in the **representative teams for SEHA.**

Congratulations to the following:

Abdallah Dannawi and Hamza Kanawati who played in the Under 11s Boys squad.

Amy McInnis, Kayla McInnis and Charlotte Sainsbury who played in the Under 13s Girls squad.

Nicholas Sainsbury, Samir Murphy, Josh Fletcher and Kurt Strohmayr who played in the Under 15s Boys squad.

Tanisha Streeter who played as Goal Keeper in the Under 18's Girls SEHA squad.

Other Award Winners:

Junior Goal Keeper: Tanisha Streeter

Most Improved Team: Under 15Bs

Encouragement Award: Gerard Hill

Junior Player of the Year: Samir Murphy

Ray Veleski

Junior Convener.

Canteen Report

2019 canteen turnover was down, at \$14,656, which represents a decrease of 27% below the 8-year average. This is probably related to a reduction in field usage of 25% over the same period. The percentage profit margin was at normal levels, realising a profit of just over \$7,900.

I would like to thank those who helped out in the canteen this year, but there needs to be even more help next season. Every club member benefits from the funds raised by the canteen and should be prepared to help out.

It would also be great to have a canteen manager.

Graeme Barnard