



Annual Report

to the

Bankstown Sports Hockey Club

Annual General Meeting

22 November 2018

President's Report

The pre-season period again saw some hard decisions made by the Board, with a decision made to cut the PL1 coach and team, in an effort to change the poor culture in the higher grades. This move saw some other players leave for 'Greener Pastures' and the hope of playing at a higher grade than we could offer. It was however the right move for the club and there is hope that we could make it back to the Premier division down the track. The integration of the Macarthur women is moving slower than was hoped, but is heading in the right direction.

The Club hosted the Sikh Games over the Easter weekend and it proved to be a big success. Thank you to all those who helped out over the weekend, in the canteen, on the BBQ and generally around the grounds. It was a massive weekend, but generated some good income for the Club.

We also hosted a young English player, Ollie Stewart, who billeted at the Barnard's for his season-long stay. Ollie played in the men's SL1 team for the season and had a great time and made quite a few friends while he was here. He was an asset to the Club, did some umpiring, some coaching at the Club and also for HNSW at some school clinics. I would like to see something like this continue in the future.

In August, we hosted a touring squad from a school in Argentina, playing three games against teams from the Northlands school. I think this was another great opportunity for the junior members of the Club to play against others and meet people from different backgrounds.

The club continues to focus on developing, and increasing the numbers our juniors. The 'Come and Try' sessions saw a couple of new players join the junior ranks and some good coaching has seen them develop. This season saw a more of our juniors making a successful transition to senior teams, in both the men's and women's competition.

I extend my thanks to my fellow Board members, who have put in a lot of time and effort this year to progress the Club. Thanks also to the coaches and managers, who continue to contribute to the smooth running of the Club. Thanks also to the parents who helped out in the canteen through the regular season. This was a great help, as we had no canteen manager this year. I would like to see even more support next season. The canteen is somewhere where you can have fun while helping out and really get to know the other Club members at the same time.

Thank you to the Bankstown District Sports Club, Board and Directors, Marie Kanaan and the team; Josh, Matthew and Shannon, for their support and interest in our club. The Sports Club holds the lease on the Hockey facility and provides us the opportunity to manage it. This provides the funds we need to operate, now and into the future. Without this, we would not have the great facilities and reasonable fees and other rewards we enjoy. We look forward to this continued relationship.

Graeme Barnard
President

Treasurer's Report

I am pleased to report that the Club is in a sound financial position. Our main sources of income continues to be ground hire and canteen sales. Turf hire income was down by 12.8% on last year, due in part to the reduction in men's teams; however, canteen income was up by 5.9%, mostly due to the hosting of the Sikh Games, over Easter. The Sikh Games alone, saw revenue in the vicinity of \$11,000 over the weekend, from ground hire (\$4,800) and canteen sales (\$6,350). Thank you to those who helped out over that very busy period. Overall, total revenue was up 3.8% and expenditure was down by 32% over last year.

There were no major repairs carried out this year, but minor maintenance continues to be carried out. Many of you would have noticed the new goals, purchased this year. These were in response to the rule changes for U11's, now playing half field games. They are also an asset during the Summer Comp and will be helpful well into the future. These were a capital purchase, valued at \$13,000, to which the Sports Club contributed 50% of the cost.

As stated earlier, the club is still in a good financial position and continues to subsidise playing fees for all members and fulfil its obligation to the Sports Club to set aside \$10,000 per year to a 'sinking fund'.

Attached are the auditor's report, profit and loss statement, and balance sheet for the 2017-18 financial year. The Sports Club mandated a move to the accounting package 'Xero' (from MYOB), which took effect at the start of the Financial Year. This has somewhat streamlined the book-keeping and reporting. It also means that the presentation of the Profit & Loss statement and Balance sheet are slightly different to previous years.

The Hockey Club would like to thank the Sports Club for their continued financial and moral support; it is always greatly appreciated.

Paul Bryant
Treasurer

Linda Lowe - Principal

20 November 2018

Bankstown Sports Hockey Club
PO Box 130
Yagoona NSW 2199

Dear Committee

RE: Bankstown Sports Hockey Club: ABN 73 502 772 628

I have reviewed the Xero accounting records for Bankstown Sports Hockey Club for the period 1 October 2017 to 30 September 2018.

The figures in the Balance Sheet such as the bank balance, accounts receivable and assets are materially correct as at 30 September 2018. Items recorded in the Profit and Loss Statement for the year 1 October 2017 to 30 September 2018 also reflect the bank account movements and have been classified correctly based on my review.

Overall, the accounting records were very well presented and organised. I am satisfied that the attached Balance Sheet and Profit and Loss Statement reflect the financial operations of Bankstown Sports Hockey Club during the year.

If you have any questions please do not hesitate to contact me on 0407 493 459.

Yours sincerely



Linda Lowe



Tax agent
16715003

lowelinda@optusnet.com.au • 0407 493 459 • Beverly Hills NSW 2209
ABN: 72 015 869 592

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Bankstown Sports Hockey Club Inc
Profit and Loss Statement
For the year ended 30 September 2018

Account	2018		2017
Trading Income			
Total Registrations & Memberships	25,399.99	8.7%	23,358.17
Ground Hire	42,977.28	-12.8%	49,309.99
Other Hockey Income	449.99		2,909.11
Total Canteen Sales	23,900.60	5.9%	22,567.46
Uniform Sales	181.81		0.00
Income - Merchandise	133.18		518.20
Fundraising	363.64		3,729.35
Presentation Days/Nights	2,227.22		0.00
Bankstown Sports Funding	10,691.37		0.00
Total Trading Income	106,325.08	3.8%	102,392.28
Cost of Sales			
Competition Entry/Expenses	20,360.35	-27.8%	28,181.61
Umpiring Costs	3,989.00	35.9%	2,935.00
Coaching Costs	10,000.00	-43.1%	17,583.45
Player Support Payments	3,148.09	-84.9%	20,818.45
Other Hockey Expenses	835.14		4,345.69
Total Canteen Expenditure	14,067.25	52.6%	9,217.64
Fundraising Expenditure	0.00		2,999.70
Utilities	836.64		3,441.35
Repairs & Maintenance	1,974.61		1,720.33
Cleaning & Sanitation	111.45		0.00
Other Club Expenses	2,697.57		
Presentation Days/Nights	10,973.22		8,203.78
Sports Fees	0.00		
Sporting Equipment	474.91		3,909.20
Uniform Items	840.00		0.00
Total Cost of Sales	70,308.23	-32.0%	103,356.20
Gross Profit	36,016.85		(963.92)
Other Income			
Interest Income	1,190.55		1,453.30
Other Revenue	0.00		
Total Other Income	1,190.55		1,453.30
Operating Expenses			
Bank Fees	568.99		605.55
Depreciation	738.40		0.00
Total Operating Expenses	1,307.39		605.55
Net Profit	35,900.01		(116.17)

Bankstown Sports Hockey Club Inc

Balance Sheet

As at 30 September 2018

Account	30 Sep 2018
Assets	
Bank	
Bankstown Sports Hockey Club	31,756.95
BSHC Term Deposit	58,848.43
BHSC - Sinking Fund	50,000.00
Total Bank	140,605.38
Current Assets	
Accounts Receivable	9,240.00
Inventory	500.00
Petty Cash	160.00
Total Current Assets	9,900.00
Fixed Assets	
Office Equipment	932.00
Less Accumulated Depreciation on Office Equipment	(250.13)
Plant & Equipment	12,905.99
Less Accumulated Depreciation on Plant & Equipment	(488.27)
Total Fixed Assets	13,099.59
Total Assets	163,604.97
Liabilities	
Current Liabilities	
Accounts Payable	3,877.20
GST	2,526.71
Total Current Liabilities	6,403.91
Total Liabilities	6,403.91
Net Assets	157,201.06
Equity	
Current Year Earnings	35,900.01
Historical Adjustment	(4,024.12)
Opening Equity Balance	40,437.58
Retained Earnings	84,887.59
Total Equity	157,201.06

Men's Convenor's Report

The 2018 season was largely one of development for the Men's side of the club. The club entered two teams into the Sydney Hockey Association competitions in the Sydney League 1 (SL1) and Sydney League 4 (SL4) divisions.

Both teams had tough starts to the season as new player combinations and final team selection processes took place throughout the first couple of weeks of the season. However, both teams developed throughout the year and were largely competitive with the other clubs in their respective competitions as the season progressed.

SL1

The SL1 team started the season off struggling to find effective combinations and adjusting to the level of the competition. This was largely due to several players in the team competing in their first year of the senior competition. Under the patient guidance of Darren Bowman and the senior players of the team the juniors came into their own as the season continued and proved that they are more than capable of playing at this level of hockey. As the season wore on the team were able to combine and achieve some impressive victories over the top teams. I look forward to seeing the results of this team as they enter the 2019 season experienced and eager to prove their worth.

SL4

The SL4 team started the season with a small player group and with the support of some SL1 and junior players they were able to post some good results. A few weeks into the season the club picked up some additional players and the team was able to start finding positions and combinations that worked effectively. The team suffered during the season as they lost players to injuries and other commitments. However, at full strength the team were highly competitive and able to push any team in the competition for the full 70 minutes. Going forward into the 2019 season I believe that this player group is in a good position to compete for finals contention.

Acknowledgements

I would like to thank Darren Bowman for his coaching of the SL1 side. The juniors within the team benefitted greatly from his guidance and under his captaincy the SL1 side had a good season. I would also like to thank Jeff Taylor for managing the side throughout the year and ensuring that the match cards and player substitutions were looked after.

I would also like to thank all those players that backed up and played for both teams when they were required. A special mention should also go out to both Jesse Turner and Warren

Widger; initially registered as field players for SL4 they were both able to step in throughout the season as goalkeepers for both teams and did an outstanding job throughout the year. Without the two of them filling in the teams would not have been nearly as competitive and been able to post some of the great results they had throughout the season.

Finally, I would like to thank all the players for getting on board with the new emailing system that was implemented this year. It worked effectively throughout the year and made the organisation of teams much simpler for me.

Looking Ahead to 2019

The club has sent in initial nominations for two men's teams for 2019 in the SL1 and SL4 competitions. It is my understanding that most players from this season will continue to play for Bankstown in 2019 and that both teams will be highly competitive in their respective divisions. It is my hope that with some strong recruitment plans implemented in the off season and throughout next year that Bankstown will be able to enter a third team in the Sydney Hockey Association.

Moving forward into the 2019 season I believe it is essential that all teams nominate a team manager to assist in the administration of teams and to ensure that player substitutions are done effectively.

I would like to take this opportunity to thank all the men's players, coaches, managers and supporters for a great 2018 season and I look forward to seeing you all in 2019.

Lachlan Hoban

Men's Convenor

Women's Convener's Report

2018 saw the second year of the merger with Macarthur hockey club, to enter teams in the SWHL competition. With an increase in younger player numbers, this was a great improvement from the previous season, and more consistent training for all grades show great development across all teams.

1st grade (ML1) finished 5th and continued to improve from previous seasons.

2nd grade (ML2) was the surprise, after being promoted up a grade in 2018 finished 3rd but unfortunately losing in the 1st semi-final.

3rd grade (ML5) was mostly a new side consisting of an average age of U15's finished 3rd, winning the first semi-final, but losing the final in a close match

4th grade (ML6) a mix of age groups, they took a little while to settle, finishing a close 5th, but were coming home strong.

An increase in playing numbers saw us enter a team in the Moorebank social comp. This became a good stepping stone for the younger girls to move into seniors. The side, 5th grade, had a fun season and finished runners up in the B grade grand final.

Regards

Darren Bowman
Womens Convenor

Junior Convener's Report

2018 Season!

Firstly I want to Congratulate and thank ALL of our Boys and Girls that made 2018 another Great Season for the Mighty Boomerangs.

To all our Coaches (Warren, Cat, Colleen and Lachlan) and Managers (Sue, Charlotte and Jeff) thank you for your time and patience.

Thank you to all the Parents and Grand Parents that took time out to bring the Children to training and Games- with your support our Club and Sport gets Bigger and Better each year.

This season started late and made it feel longer but in the end it was all worth it.

We entered three (3) Team's this year; Under 11B's, Under 13A's and Under 15B's.

We still had to juggle players between Teams but managed to get both the under 11B's and under 15B's in to the Grand Final.

In July we hosted a School Team from Argentina called Northlands to a friendly game. Both our Visitors and our juniors had lots of fun during the games. The evening finished with our Club putting on a traditional BBQ for all to enjoy and gift exchanges.





Under 15B's

Our Under 15's had a fantastic season going through as Undefeated Minor Premiers and Premiers. They scored 143 goals and only 3 against them. They played Moorebank in the Grand Final and won 8-0.

Thank you and congratulations to Colleen, Lachlan and Jeff for looking after the Team during the season.

Award winners: Kiera Bryant (Players Player) Zach Jackson-Murphy (Coaches Award) Acacia Wait (Most Improved)



Under 13A's

This year our Under 13's got promoted to the "A" division. They struggled early in the season to find form and unfortunately did not win any of their games but they showed up every week and all finished better players.

Thank you to Cat for Coaching and Charlotte for Managing this great and courageous side.

Award winners: Sienna Busdon (Players Player) Tanisha Streeter (Coaches Award) Matilda Richards (Most improved)



Under 11B's

The Under 11s roster this season was unchanged from 2017 and what a difference one season can make.

After missing out on a grand final spot last season, this year they went through to the grand final and only just lost to Sutherland 3-2 in the last few minutes of what was a spectacular game of Hockey.

Thank you to Warren for Coaching and Sue for Managing this very young, fun and talented side.

Award winners: Kayla McInnis (Players Player) Abdallah Dannawi (Coaches Award) Ella Dannawi (Most Improved).

Congratulations to Nicholas Sainsbury, Samir Murphy and Kurt Strohmayer who represented Bankstown in the Under 13s Boys SEHA squad.

Congratulations to Tanisha Streeter who played in the Under 13's Girls SEHA squad.

Other Award Winners:

Junior Goal Keeper: William Wang

Most Improved Team: Under 11Bs

Most Improved player: Rebecca Gatland

Encouragement Award: Jacob Le

Junior Player of the Year: Joshua Fletcher

Ray Veleksi

Junior Convener.

Canteen Report

2018 saw an increase in income of almost 6% from 2017, with turnover of over \$23,900, however costs were up quite a bit, which led to a decrease in profit, while still finishing with a profit of almost \$10,000 (41%). This could be attributed to costs for other functions, being costed against canteen instead.

I would like to thank those that helped out with the Sikh Games, which saw gross sales in the vicinity of \$7,000 over the three days. These were busy times and I was pleased to see club members getting in and helping out. Talk about a baptism of fire.

Another busy time was the SEHA School Girls' competition, in school term 2. I would like to thank Kerry Barnard and Pat Hall, who covered most weeks. This is also a good 'earner' for the canteen and so the club.

The implementation of a canteen roster was a big help; and I'm sure that those who did their part found that it was not as daunting as it first seemed and at times can be quite fun. This needs to continue and expand next season.

It would be great to have a canteen manager.

Graeme Barnard