



Annual Report

to the

Bankstown Sports Hockey Club

Annual General Meeting

17 November 2022

President's Report

This year was our first full season of competitions since the Covid-19 lockdowns and interruptions.

As the field had not been used and properly maintained for almost 2 seasons, at the start of this season, we had safety issues that required heavy duty maintenance and clean up as we had Associations threatening to withdraw games from our venue. To rectify this issue, we had to engage the services of a professional cleaning company that specialises in synthetic grass surfaces. As the field had been neglected for a long period of time the cost involved was greater than anticipated. Fortunately, we were able to receive assistance in covering this cost from our wonderful sponsors – The Bankstown District Sports Club. Special thanks to Matthew Starr for his continued support of our hockey club.

This year we applied and were successful with an application, via Club Grants, for the junior players. This grant funding was used to help with the purchase of end of year trophies and jackets.

For 2022, our overall club membership numbers were reduced from previous years. The general consensus was that this was a flow on effect from the Covid-19 pandemic. Consequently, at the commencement of the season, we had entered: 3 men's teams in SHA, 1 ladies team in SEHA, 1 ladies team in SWHL and 2 junior teams in SEHA.

The club continues to focus on developing and increasing the numbers of our juniors. The 'Come and Try' sessions will continue as this is a good way to encourage players to join the junior ranks. It was very pleasing to see more of our juniors making a successful transition to senior teams, in both the men's and women's competition. I hope they continue to grow and enjoy the sport at this higher level.

A big part of participating in the competition is ensuring we provide umpires on a weekly basis; without them we would not be able to take to the field every week and have the opportunity to enjoy playing the sport we love so much. For this I would like to extend a huge thank you to our regular junior and senior umpires: Riley and Jai Dimmock, Barry Deer and David Hill. Our junior representatives have been developing their umpiring skills over the season and it is evident they have become more confident in this area as they umpired games in the Finals and in SEHA representative tournaments. Our senior umpires regularly volunteered their services in both the junior and senior competitions.

I extend my thanks to my fellow Board members, who have put in a lot of time and effort this year to progress the Club. Thanks also to the coaches and managers, of all club teams (senior and junior) whose time and effort continue to contribute to the smooth running of the Club. I would also like to extend a huge thank you to Lachlan, John, Mark and Daniel for their continued support in helping to maintain and manage the field during the season.

A huge thank you also to everyone who helped in the canteen through the regular season, especially Barry, Terry and Amira who were there on a regular weekly basis. This was a great help as we had no canteen manager. I would like to see even more support next season. The canteen is somewhere where you can have fun while helping and really get to know the other Club members at the same time.

I would like to acknowledge and thank the Bankstown District Sports Club (Board and Directors), for their ongoing support and interest in our club. The Sports Club holds the lease on the Hockey facility and provides us the opportunity to manage it. This provides the funds we need to operate, now and into the future. Without this, we would not have the great facilities and reasonable fees and other rewards we enjoy. We look forward to this continued relationship.

Ray Veleski
President

Vice President's Report

Having relocated to Bathurst at the start of the year, continuing to support the Club from a distance was a little more difficult than I had imagined; however, it was manageable and quite fun to see the Club from a different perspective. I congratulate Ray on the way he stepped into the new role as President, in what was a challenging start to the year. It is not easy, even under normal circumstances, to step into this role, without a good deal of help. The year started with the notification of one of our women's teams being dropped from the SWHL competition; and our top men's team being demoted 2 grades in the SHA men's competition, for no apparent reason. This resulted in some of our up-and-coming juniors being poached by other clubs to play in a higher grade than we could offer, which in turn caused issues with team numbers. Well done to those who helped overcome these difficulties.

It was good to see a number of Club members helping out at the SEHA Junior Grand Finals, hosted at the Club this year, on Father's Day. It was noted by the SEHA Board, and by members of other clubs, that it was a great day, which ran smoothly and without a hitch. Thanks to Ray and the team who helped out, in the canteen, BBQ and around the grounds, on the day. Many people have said to me, over the years, that they love coming to Bankstown, it is always such a good environment. Let's keep it that way.

I mentioned at last year's AGM that Club members would need to step-up and support, which a number of you have done. This was also good to see, however, I think still more could be done, and I challenge the new Committee, whoever they be, to assist even more with the running of the Club. I mentioned previously that there is no room for a "someone else will do it" mindset. There is no 'someone else'. If something needs to be done, then it's up to you to do it, or at least help out.

One area that does need immediate attention, is the canteen. We really need someone to take on the management of the canteen. It doesn't necessarily mean that you are the one that is there running the canteen all the time, but someone needs to manage it. It is NOT up to the President, like it has been left, over the past number of years. I hope that someone will; take this on this year and relieve Ray of this added burden.

Well done to you all and I wish the Club every success into the future.

Graeme Barnard
Vice President

Treasurer's Report

Our main sources of usable income continue to be ground hire, registration fees and canteen sales. In the next comparisons, I will compare this year to last year, but also make comparisons with the last 2 full years of trading, prior to COVID (2019 and 2018), for a more accurate comparison. Turf hire income was up by only 9.2% on 2021 figures, but was down 10% on 2019 and 34% on 2018. We are getting less and less ground usage with every new pitch which opens in the Sydney basin. I see this trend continuing into the future. Canteen income was up by 35% on 2021 (but down 50% on both 2019 and 2018). This is probably due to a lack of junior games, including the loss of the SEHA Junior Schoolgirls competition. The schoolgirls competition is no longer run by SEHA and will probably not return to Bankstown. Registration income was down this year, because of the discount given to players registered in 2021; however, is down by 51% on both 2019 and 2018 figures. There is still a substantial amount of 2022 fees owing, even at the end of the season, which is disappointing. This equates to around \$5,565.

Although the profit and loss report and balance sheet indicate that we made a 'profit' this year, it must be noted that we have not set aside the required \$10,000 into the 'sinking fund' this year, and only \$5,000 last year. This will need to be rectified in the next financial year.

Overall, total revenue was up 39% on 2021, but down by 11% on 2019, and down by 28% on 2018. Expenditure was up by 45% on 2021, but down by 22% on 2019 and 9% on 2018. Despite this, the Club remains in a sound financial position and continues to heavily subsidise playing fees for all members.

Some important points of note in the balance sheet are: the club had to replace the drinks fridge and the deep fryer in the canteen this year, at a cost of almost \$3,000. There was also a large cost, almost \$15,000, for the cleaning of the turf.; however, this was graciously subsidised by the Sports Club, through their funding.

Attached are the auditor's report, profit and loss statement, and balance sheet for the 2020-21 financial year, also showing the figures against the two previous financial years.

The Club appreciates the assistance given by the Bankstown District Sports Club, which assists in keeping our fees one of the lowest in Sydney. We look forward to this continued support into the future.

Chris Deer
Treasurer

Profit and Loss

Bankstown Sports Hockey Club Inc For the year ended 30 September 2022

	2022	2021	2020	2019
Trading Income				
Ground Hire	28,379.22	25,993.74	14,548.64	31,430.00
Registrations	12,427.25	17,790.85	16,281.39	25,287.74
Canteen Income	9,904.72	7,331.40	2,489.40	14,646.01
Other Hockey Income	181.82	2,812.50	36.36	136.36
Fundraising	-	54.55	-	235.27
Club Presentation	290.90	752.70	1,027.23	1,218.06
Sponsorship	-	-	-	272.73
Uniform Sales	-	386.37	159.10	1,126.37
Bankstown Sports Funding	24,857.64	-	5,568.18	2,840.99
Total Trading Income	76,041.55	55,122.11	40,110.30	77,193.53
Cost of Sales				
Competition Expenses	28,333.41	21,989.84	13,781.10	40,302.37
Canteen Expenses	6,659.95	4,074.58	1,889.16	6,739.54
Presentations	3,168.73	6,205.27	7,078.14	8,237.01
Merchandise & Clothing Expenditure	110.00	-	625.00	412.12
Uniform Items	279.00	927.41	1,200.00	7,731.82
Total Cost of Sales	38,551.09	33,197.10	24,573.40	63,422.86
Gross Profit	37,490.46	21,925.01	15,536.90	13,770.67
Other Income				
Interest Income	423.44	607.16	2,029.90	4,610.21
Other Revenue	1,000.00	-	1,000.00	5,000.00
Total Other Income	1,423.44	607.16	3,029.90	9,610.21
Operating Expenses				
Advertising	-	-	-	450.05
Bank Fees	316.48	350.96	107.89	191.64
Cleaning & Maintenance	21,996.76	4,733.33	11,545.07	3,147.23
Depreciation	1,383.21	1,808.00	2,101.54	2,016.04
General Office Expenses	3,126.48	4,850.25	4,462.20	4,733.83
Hospitality & Promotions	81.82	129.08	547.25	137.50
Total Operating Expenses	26,904.75	11,871.62	18,763.95	10,676.29
Net Profit	12,009.15	10,660.55	(197.15)	12,704.59

Balance Sheet

Bankstown Sports Hockey Club Inc

As at 30 September 2022

	30 SEP 2022	30 SEP 2021	30 SEP 2020	30 SEP 2019
Assets				
Bank				
Bankstown Sports Hockey Club	56,259.45	38,951.22	18,831.20	23,645.54
BHSC - Sinking Fund	75,000.00	75,000.00	70,000.00	60,000.00
BSHC Term Deposit	60,359.21	60,123.82	76,079.31	75,000.00
Total Bank	191,618.66	174,075.04	164,910.51	158,645.54
Current Assets				
Accounts Receivable	-	-	1,720.00	3,828.00
Inventory	750.00	600.00	600.00	700.00
Petty Cash	300.00	150.00	150.00	150.00
Sundry Debtors	-	1,271.50	-	-
Total Current Assets	1,050.00	2,021.50	2,470.00	4,678.00
Fixed Assets				
Less Accumulated Depreciation on Office Equipment	(932.00)	(932.00)	(750.40)	(500.26)
Less Accumulated Depreciation on Plant & Equipment	(7,115.19)	(5,731.98)	(4,105.58)	(2,254.18)
Office Equipment	932.00	932.00	932.00	932.00
Plant & Equipment	16,565.08	13,901.44	13,901.44	13,901.44
Total Fixed Assets	9,449.89	8,169.46	9,977.46	12,079.00
Total Assets	202,118.55	184,266.00	177,357.97	175,402.54
Liabilities				
Current Liabilities				
Accounts Payable	2,543.00	2,000.00	2,034.13	70.00
Accrued Liabilities	1,080.00	-	-	-
GST	3,867.35	1,897.20	5,615.49	5,427.04
Revenue Received in Advance	2,250.00	-	-	-
Rounding	-	(0.25)	(0.15)	(0.15)
Total Current Liabilities	9,740.35	3,896.95	7,649.47	5,496.89
Total Liabilities	9,740.35	3,896.95	7,649.47	5,496.89
Net Assets	192,378.20	180,369.05	169,708.50	169,905.65
Equity				
Current Year Earnings	12,009.15	10,660.55	(197.15)	12,704.59
Historical Adjustment	(4,024.12)	(4,024.12)	(4,024.12)	(4,024.12)
Opening Equity Balance	40,437.58	40,437.58	40,437.58	40,437.58
Retained Earnings	143,955.59	133,295.04	133,492.19	120,787.60
Total Equity	192,378.20	180,369.05	169,708.50	169,905.65

Women's Convenor's Report

This has been a turbulent season with sickness, injuries and absences requiring creative but challenging solutions. Thank you to all the players, coaches and managers who put in maximum effort to make the season a great one.

ML5s

This was a competitive team with a mix of new and old players coming together to create a new and invigorated side.

Although the end of season results were unfortunate, the challenge has given the team a chance to grow together. We anticipate next season coming out stronger and faster as our new players take on experience and our veterans express their mentorship.

SEHA 4

The SEHA team was a social side this season with some new faces joining this year. It was a slow start to this season, often taking the field with fewer than 10 players, but come the second half of the season the team meshed well together with more players able to make the games and a stronger team spirit. By the end of the season, they had just missed out on the semi-finals. We expect them to be back next season with the same enthusiasm and fight they exhibited in the tail end of this season.

Looking forward to 2023

As we move through to 2023, our women's teams have the opportunity to continue developing their expertise and mentorship in both competitive and social games. We look forward to welcoming back players ready to engage with their teams toward a fun and fair season.

Natalie Deer

Women's Convenor

Men's Convenor's Report

The 2022 season was a mixed year for the Men's side of the club, with the club rebuilding after the interruptions of Covid-19 over the last two years. Bankstown Hockey entered 3 teams into the Sydney Hockey Association competition in the Sydney League 3 (SL3), SL4 and SL7 divisions. Within each grade there were a series of disruptions to the regular playing group either through sickness, travel or other unavailability. Despite this all of the teams showed elements of being able to compete with the teams at the top tier of their grade. This will hopefully bode well for the 2023 season as we continue to develop the club.

SL3

The SL3 team underwent a few changes this year with the team from SL1 losing a number of players largely due to our developed juniors seeking opportunities to play at premier league level at other clubs. This meant that the season revolved around new player combinations and team structures having to be trialed, particularly at the start of the season which resulted in a few tough losses that contributed to missing the final series this year. With the new juniors coming through into the top squad at the club it meant that Darren Bowman and the senior players needed to work with them to feel confident to play at a higher level of competitive play. The team showed some great developments throughout the season and developed into a cohesive playing group. With a large number of the players in the squad expected to return for 2023 it should lead to some strong results for the club and heading back towards the top of the field.

SL4

The SL4 team had a tough 2022 season, with the team having a number of new faces in the squad and working on a winning team combination throughout the season. This team showed that they were able to compete with the teams in their division but was often a case of having a slow start against other teams that meant they were playing off the back foot. Moving into the 2023 season I believe this team is capable of some strong results with it being a number of the junior player's second year of senior competition and having consistency in the playing group.

SL7

The SL7 team had a relatively successful season in 2022. With a largely consistent player group from 2019 the team were able to play in their structures and compete with the best teams in the competition. Unfortunately for this team the results they had were impacted by the availability of their player roster with a large proportion of the team unavailable for different reasons and times throughout the season which meant that some games were played with 7 or 8 players on the field. This was alleviated to some extent at the back of the season with a few former players signing on to play in this grade. Overall this team has shown that they are more than capable of playing finals in their competition and will benefit from a larger and hopefully less interrupted roster next season.

Acknowledgements

I would like to thank Darren Bowman and Daniel Mills for their leadership within the SL3 side. The team has shown improvements throughout the season and should hopefully have a strong 2023 season. I would also like to thank Craig Murphy managing the side throughout the year, ensuring that the match cards and player substitutions were looked after.

As always I would like to say a big thank you to all the players that backed up and played across the three teams this season. I would like to thank those players that filled in as goalkeepers throughout the season, in particular Gary Le who played most of the season for both the SL3 and SL4 side. He has shown great development as a goalkeeper during his time at the club and is a large part of the success of our top grade.

Looking Ahead to 2023

At this stage the club plans to nominate three men's teams for 2023 in the SL1, SL3/4 and SL7 competitions. The large majority of the playing group from the SL3 squad in 2022 would like to return to a higher level of competition. I believe that this squad is more than capable of competing at this level and I believe it will make a huge difference in the club's ability to retain some of the junior players that we develop.

Talking to the players from all 3 grades it appears that they are all interested in returning to Bankstown in 2023 and we have had some expressions of interest from former players. This should contribute to more success on the field and hopefully a few trophies making their way back to the clubhouse.

I would like to take this opportunity to thank all the men's players, coaches, managers and supporters for the 2022 season. I look forward to the 2023 season and the success it should bring to our club.

I encourage members of the club to invest their time and support into the club in 2023 so that we can continue to grow the club after the effects of the last two years. There are several jobs within the club that continue to remain unfilled and result in a small number of volunteers keeping the club afloat. We have an excellent community at our club and it would be great to see the club expand back to large numbers that we had before the pandemic.

Lachlan Hoban
Men's Convenor